

Granby Ambulance Association

FY 2025-26 Board of Selectmen Budget Presentation

Granby Ambulance Association is a 501(c)(3) corporation providing emergency medical services to the citizens of Granby (63% of population), East Granby (30%) and East Hartland (7%). GAA also has mutual aid agreements with surrounding towns

Serving 17,000 residents; Responded to 1,954 calls in 2024

Granby Ambulance Association has provided emergency medical service since 1963

Our Pegville Road station in Granby began operation in 1981. The East Granby station is leased from the Town of East Granby (at \$1.00 year)

GAA board committed to a paramedic (ALS) level of service in 2001

GAA remodeled the Pegville station in 2003 in preparation for the paramedic level service

GAA added life-saving whole blood in 2021; only the second in the State of Connecticut (32nd in the nation)

Granby Ambulance commitment to our communities:

- Special Projects including
 - Granby Public Access AED Project
 - Granby Radio Infrastructure Project
- Granby Public School Preparedness
- State-wide Emergency Preparedness
- Scouts First Responder Training
- Granby's First Responder Camp
- YMCA Pool Preparedness

Additional Community commitments:

- Granby sport standbys:
 - for Lacrosse and Football
 - for Road Races
- Public Training including:
 - Stop the Bleed classes
 - CPR and First Aid classes
 - OSHA Training
- Granby preschool and summer camp visits
- Touch-a-Truck events
- Trunk or Treat
- Mutts for Mankind



PROVIDE MAINTENANCE AND UPKEEP ON

- 3 state-of-the-art ambulances
- 1 emergency medical response vehicle
- Granby station



PROVIDE EMTs AND PARAMEDICS

- Volunteer and Paid Staff
- Wages and benefits
- Uniforms
- Continual training to meet national and state requirements

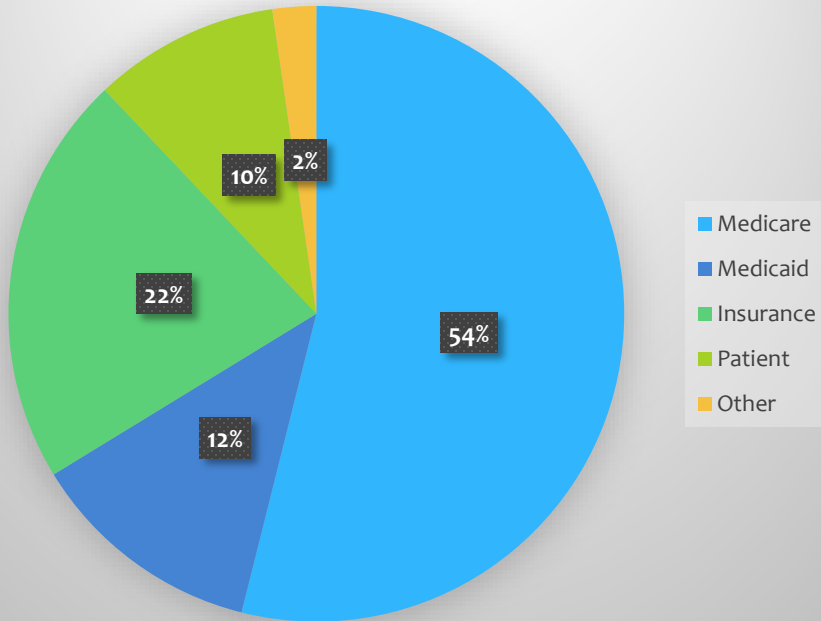


PURCHASE/REPLACE SUPPLIES AND EQUIPMENT

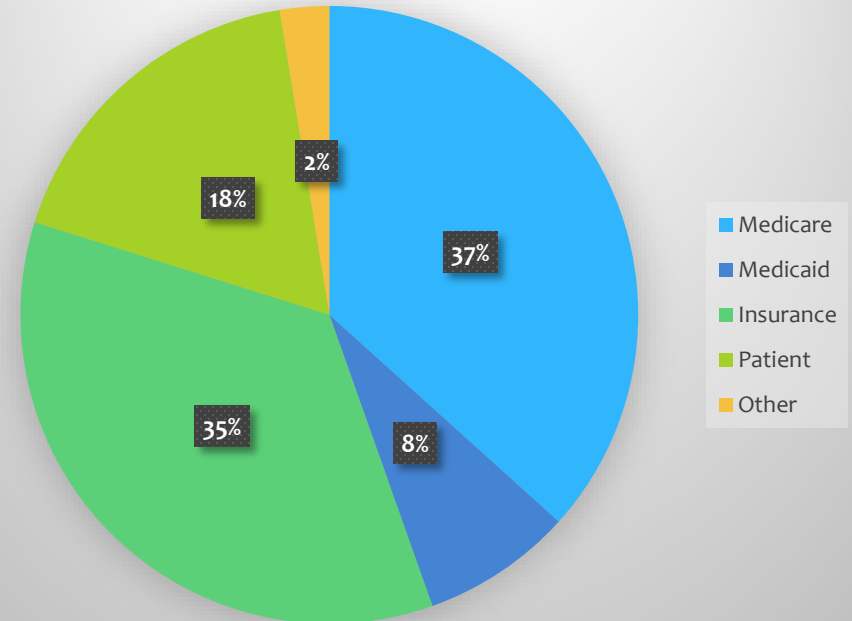
- Life-saving medications
- State-of-the-art equipment
- Medical goods supplies
- Acquisition of new ambulances every few years

Granby Ambulance Association Financials

2022-2024 Number of Calls



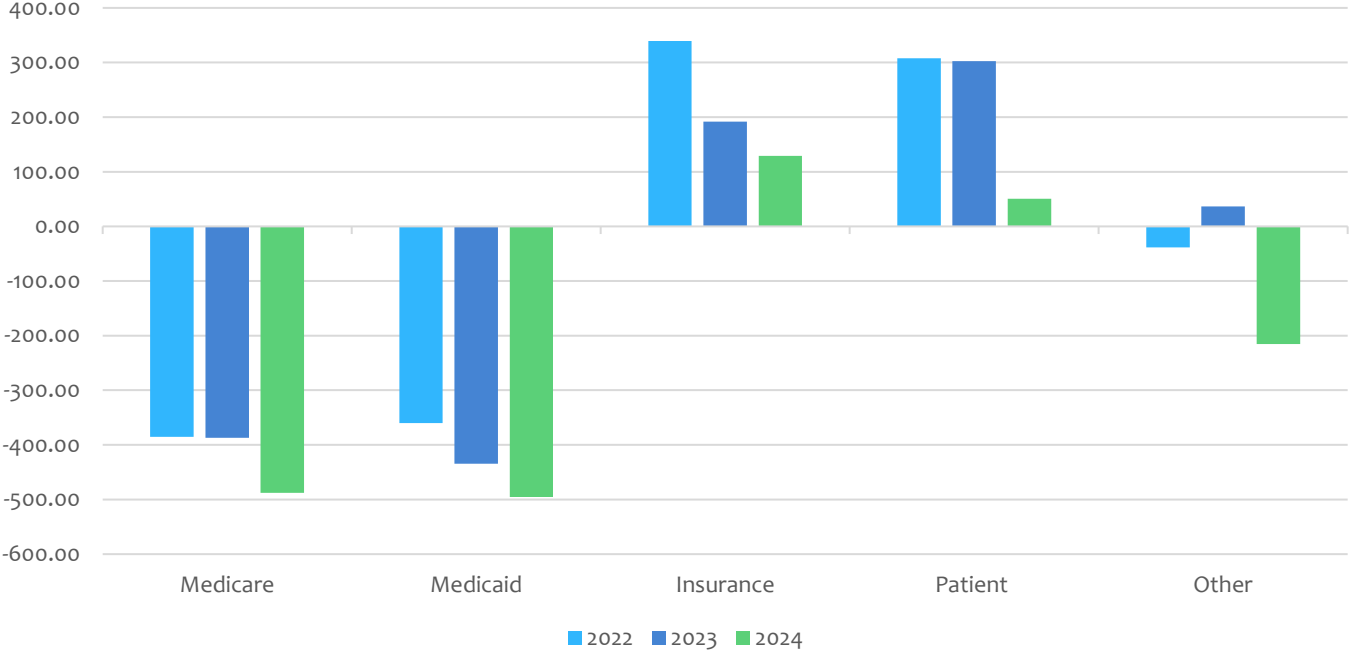
2022-2024 Total Income



Granby Ambulance Association

Financials

Loss/Gain per Transport



Identified Risks (short and long term):

- Loss of Chief of Service
 - Replace volunteer with a paid replacement – significant impact on cost
- Further reduction in Paramedic and EMT labor force
 - Increase to labor cost to stay competitive in a shrinking labor pool
- Potential reductions in Medicare and Medicaid reimbursements
 - Significant impact on income
- No increase in billing rates – All rates are set by the State of Connecticut
- Continued erosion of GAA's endowment fund for operation expense
 - Endowment earnings intended to fund ambulance and other equipment replacements; instead, it is used to cover operational cost
 - After ambulance replacement costs (at \$250k - \$300k each), endowment fund would be exhausted in less than 5 years

Identified Risks (short and long term):

- Increase in medical costs including employee insurance premiums and the cost of supplies/equipment
- Replacement of aging medical equipment; for instance, an EKG machine costs \$47k
- Aging equipment and materials at Pegville station - now 20+ years old
- Growth of the Town of Granby – at what point would we need another ambulance crew due to the increased population

Questions?